

Dan Cameron Builder, Inc.

"This is my hometown," says Dan Cameron. "I really like the small town flavor and the different personalities here."

Getting into the construction business was a "natural" for Dan, who helped his father with home improvement projects as a young boy. His wife Pam's father was also a builder/developer. To get started, he worked eight hours a day at Eli Lilly and six hours a day for a builder. Later he managed a crew in Daytona for two years before returning to Hancock County to found his company in 1978. Today, the company has many repeat customers, including families for whom it has built three houses.

After 35 years the company's focus remains the same: To do the best job we know how to do. "Our attention to detail hasn't changed," Dan says. "Our onsite participation has never changed. I am a builder, not a contractor. Not only will I be supervising the job, I'll sometimes be working on the job along with my men, one of whom has been with me for 30 years."

Dan keeps up on the latest technological advances and consumer products. "You try to keep your finger on the pulse and sort out the good from the not so good," he says.

Dan Cameron Builder Inc. does some remodeling but specializes in building custom homes, typically three to five per year, ranging from \$150,000 to more than a million dollars. Currently the company has a spec home in The Overlook in New Palestine. Its homes have won several awards in the Parade of Dream Homes, including Best of Show and Best Kitchen.